

Building OEM tanker trucks for clients across the globe.

A tradition of quality with Amthor International & Hannay Reels.

Amthor International, a fourth-generation, family-owned OEM tanker truck manufacturer, builds tanker trucks for clients across the globe. They serve multiple industries, including vacuum/septic and portable restrooms, refined fuel, propane, water, DEF, and waste oil.

Putting customers in control.

In addition to a location in Gardiner, New York, Amthor opened a second location in Gretna, Virginia, in 1992—specifically, for tanker truck and fire apparatus equipment. The unique benefit to working with Amthor International is that customers have complete control of their product. “Our customers can control how the body of their custom-built tanker truck is installed so it gets installed properly for their application: chassis make, tank size, tank material, the number of compartments in the tank, and equipment,” says Executive Vice President, Brian Amthor. Customizable trucks make it easier for operators in the field to accomplish tasks efficiently. Amthor International also provides training on new trucks to maximize the customer’s investment.

Quality trucks need quality reels.

No matter how the truck is customized, there is one staple to an Amthor International tanker truck—Hannay reels. For more than 66 years, Hannay hose reels have been installed or mounted on Amthor trucks for pressure washing, pumping waste, DEF fluid, and fuel delivery. Amthor says, “We only use Hannay because of the quality of product and ease of installation.”

The most common reel installed on Amthor International trucks is the Hannay IV Series Power Rewind Reel for inverted installation. While Hannay is the only brand choice, Amthor International customers can select reel specifications that fit their industry or application. They can choose installation of dual-side or single-side service on their trucks, single-wrap or multi-

wrap hoses, and electrical/automatic rewind or spring-powered hose reels. The durable reels can handle heavy-duty applications and rough environments. And, there are no complaints from customers about Hannay reels being the only option. “People know Hannay is the premier hose reel manufacturer. The only issues we hear from customers all relate to user error,” says Amthor.

A hands-on approach to collaboration.

In one instance, an Amthor International customer needed to change the configuration on a few of their tanker trucks. They asked to have the reel motor moved from the back of the reel to the front of the reel to create more space. To execute the design change, Hannay joined the conversation with the customer and Amthor International’s team. This unique relationship made it easier for the customer to get exactly what they wanted with a faster turnaround.

Continuing a powerful partnership.

As long as companies need dependable trucks for pressure washing, pumping waste, and fuel delivery, Amthor International and Hannay Reels will continue to work together. Industry professionals aren’t shy about sharing what works and what doesn’t, so both companies benefit from each other’s success. The six-decade relationship between Amthor International and Hannay is sure to last as long as their reliable products.

“We work as a team,” says Amthor. “There are always going to be hurdles in doing business, but Hannay and Amthor succeed because we work to take care of the customer. We only want to partner with companies that help us build a quality product.”

Hannay reels have been installed or mounted on Amthor tanker trucks for over 66 years.



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Customer

Amthor International

Locations

Gardiner, New York
Gretna, Virginia

Customer Challenge

OEM tanker truck manufacturer

Hannay Solution

IV Series Power Rewind Reel

“We only use Hannay because of the quality of product and ease of installation.”

—Brian Amthor
Executive Vice President
Amthor International

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 **Hannay Reels®**
The reel leader.